



# CHARITY SALES PROGRAM POLICY

#### Pricing:

Prices good only through catalog purchases. In-store shopping discounts are 30% off non-sale items. No other discounts or coupons apply.

#### Sales Tax:

State sales/use taxes may be applicable for sales made to customers in the states of AL, AR, CA, CT, GA, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, NE, NV, NJ, NY, NC, ND, OH, OK, PA, RI, SD, TN, TX, UT, VT, VA, WA, WV, WI, and WY. Organizations with a 501(C)(3) status with the IRS are not automatically exempt from state sales/use tax; documentation showing Sales Tax Exemption status must be provided to the Charity Sales Manager or in-store sales associate.

It is important to note that products are sold in "as is" condition with no warranties expressed or implied. We cannot guarantee specific items, styles, colors or quantities. Products are sold in full cartons only. All items are offered while supplies last. Replacement items may be offered if an ordered item is currently out-of-stock.

You or your organization, by purchasing through the Mattel Toy Store Charity Sales Program, represent the following:

The toys purchased will be used solely for gifting to children for charitable purposes.

The toys purchased will not be used for wholesale, resale, fundraising, silent auctions, prizes or personal use purposes of any kind.

## Payment:

Payment in full is required at time of purchase after your order is confirmed and must be received prior to pick-up or shipment of order. Orders cannot be held longer than 72 hours unless otherwise approved by store management. Cash, Visa, MasterCard and Discover/Novus are accepted forms of payment. Company checks are accepted on a case-by-case basis. Please allow 7 to 10 business days when mailing payment in form of a company check. Company checks must be cleared prior to shipping or pick-up.



Samanta Deap Mattel, Inc. 333 Continental Blvd. TWR 1-1 | El Segundo, CA 90245 310.252.4972 | CharitySales@Mattel.com



# CHARITY SALES PROGRAM SHIPPING

Items purchased at the stores may be picked up at time of purchase or arrangements can be made to ship the order to your organization at Mattel's preferred vendor rates. If you have a specific date you are trying to meet, please indicate this on your order form. Shipping rates are calculated based on the final order: number of cartons, weight and volume, and final destination. Orders may only be shipped within the U.S.

# **Shipping Schedule:**

Below is the shipping schedule for the 2021 Spring season. An order is considered final when the customer has approved all final selections, tax and revised shipping where applicable, and payment is received.

CUSTOMER ORDER REC'D BY	STORE CONFIRMS ORDER BY	ORDER WILL SHIP BY
March 1, 2021	March 4, 2021	March 12, 2021
March 15, 2021	March 18, 2021	March 26, 2021
March 29, 2021	April 1, 2021	April 9, 2021
April 12, 2021	April 15, 2021	April 23, 2021
April 19, 2021	April 22, 2021	May 7, 2021

If you need your order to ship faster, it may require expedited shipping at an additional cost. Orders can be submitted anytime. Schedule above reflects expected timeframes for processing orders. Store cannot confirm order is complete until any substitutions offered or shortages are agreed to by the customer. Shipping lead-time doesn't begin until order is ready to ship.

# **Pick-Up & Ship Locations**



#### **EL SEGUNDO, CA (Pick-Up Only)**

333 Continental Blvd. El Segundo, CA 90245 Mon. - Sat., 10am to 6pm Contact: Samanta Deap (310) 252-4972



#### SAN BERNARDINO DC, CA

1456 E. Harry Sheppard Blvd. San Bernardino, CA 92408 By Appointment Only Contact: Deenice Hita (310) 252-5337

Please contact the store directly for local in-store shopping and pick-up availability. El Segundo, CA will honor pricing for the catalog items that are carried in store. You may contact the store via email at: <a href="mailto:Charitysales@mattel.com">Charitysales@mattel.com</a> (El Segundo Store)





# FXC05

# Fisher-Price<sup>®</sup> Taco Tuesday™ Gift Set Ages 3M+

Taco 'bout a good time! Now your little foodie can join in the Taco Tuesday fun with this Fisher-Price® gift set featuring three food-themed activity toys. A variety of textures make this toy taco super fun for your baby to teethe and explore. Plus, with lemon and lime clackers and an avocado rattle with a rollerball pit, this gift set is loaded with delicious sensory fun! Where development comes into play™

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$9.99	\$4.99	5

# FGP<sub>10</sub>

# Fisher-Price® Baby's First Blocks Ages 6M+

Open a bucket of fun for your little one with Baby's First Blocks. These chunky, colorful blocks help introduce colors and shapes as babies sort, stack and drop the blocks through the slots in the bucket lid. Empty the bucket to start the fun over again and again! And with an easy-carry handle, you can take Baby's First Blocks wherever you and your tiny tot go! Where development comes into play™

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$9.99	\$4.99	2



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# K7166

# Fisher-Price® Stack & Roll Cups™ Ages 6M+

Baby will love nesting the colorful numbered cups together, or stacking them higher and higher, or snapping them together to make colorful balls to roll! There's even a smiley jingle ball that nests inside any cup or fits on top of the whole stack. Stacking, nesting, or snapping cups together introduces baby to relative size, shape, and helps foster fine motor skills in a fun way!

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$8.99	\$3.99	2







# GCT46

# Mega Bloks® Animal Bucket (Assortment) Ages 1Y +

Let your toddler's imagination run wild with these adorable animal-themed buckets and 25 big and colorful building blocks. Made just for little hands, these blocks are easy-togrip and easy-to-stack, helping to develop fine motor skills and creativity. Your little one can build anything they imagine right onto the bucket. Then when playtime is over, everything packs away neatly inside the adorable storage bin. Choose from the Silly Hippo or the Friendly Fox. Each sold separately. First Builders™ construction toys are designed for ages 1+

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$9.99	\$4.99	4

# **DCH62**

# Mega Bloks® First Builders™ Big Building Bag Ages 1Y +

Your toddler can explore their creativity with 80 award-winning big building blocks in sweet colors. Your little one can use the blocks and special shapes to build tall towers, crazy castles, funny animals, or whatever else they dream up. Perfect for little hands, these big blocks fit together and come apart easily, helping your child to develop fine motor skills and creativity over hours of open-ended play. When playtime's over, cleanup is easy with the handy storage bag. First Builders™ construction toys are designed for ages 1+

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$19.99	\$8.99	1



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# **GDW29**

# Mega Construx™ Pokemon™ Power Pack (Assortment) Ages 6Y +

Bring some of your favorite Pokémon to life when you build Luxio or Sirfetch'd and unleash action-packed battle moves. Each Pokémon packs a punch with a buildable action feature to create an authentic battle effect. Choose your favorite Pokémon, or build both in the series. Each sold separately. Characters, themes and details may vary. Wonder Builders™ construction toys are designed for ages 6+

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$9.99	\$3.99	











# 1806

# Hot Wheels® 5 Car PK (Assortment) Ages 3Y+

Speed into an instant Hot Wheels® collection with a race-ready pack that features five highly detailed 1:64 scale vehicles. Hot Wheels® 5-Car packs deliver five times the amped up action and are perfect for car enthusiasts of all ages. With a cool unifying theme, authentic details and eye-catching decos, these Hot Wheels® vehicle packs make a great gift for kids and collectors alike. Each pack sold separately, subject to availability. Colors and decorations may vary.

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$5.49	\$3.49	12

# FYJ64

# Hot Wheels® Monster Trucks 1:64 Demolition Doubles™ (Assortment) Ages 3Y+

The Hot Wheels® Monster Trucks 1:64 Scale Demolition Doubles™ trucks stand by to smash their arch-rivals! These two-packs of Monster Trucks squaring-off for epic crash attacks are purposely paired for head-to-head battles with their GIANT wheels and big personalities! Every package includes two opponents and the package provides stats for each including name, truck type, strength, unique crash attack and motor-vation for great storytelling fun! Each sold separately, subject to availability. Colors and decorations may vary.



Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$7.99	\$3.99	8



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# GCF92

# Hot Wheels® Track Builder™ Display Launcher Ages 4Y +

Race and rank your favorite Hot Wheels® cars! The Hot Wheels® Launch Case is a great storage solution. The opaque container lets kids see their collection of cool cars and then launch them for amped up racing action. Fully portable and features a carrying handle so it's easy to take along on trips. Great gift for kids ages 5 to 10 years old.

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$9.99	\$4.99	2

## FCF18

# Hot Wheels<sup>®</sup> Power Shift<sup>™</sup> Raceway Track Set Ages 5Y+

It's extreme action on a raised gradient track with angled turns, an outrageous loop, and a motorized boost that make this set a classic, over-the-top Hot Wheels® experience! Kids can blast their cars up, down, and around this motorized loop raceway for a super cool, high-flying ramp stunt! Or they can set multiple cars on the track for hours of epic Hot Wheels® competition and racing fun. Includes a motorized booster for a burst of speed for stunts and crazy crashing action plus FIVE Hot Wheels® vehicles! Great gift for kids 5 to 10 years old.

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$24.99	\$11.99	4











# FNB<sub>20</sub>

# Hot Wheels™ City Cobra Crush Play Set Ages 4-8Y

Fuel kid's imagination when a giant Cobra attacks Hot Wheels™ City and captures cars in his jaws! This exciting set provides storytelling play based on heroic action and skill when kids launch their car and try to jump over the Cobra's head to avoid his venomous bite! Oh no, he's captured a car in his jaws! Now the challenge is to crush the Cobra and launch another car to free the trapped vehicle! Launch the car just right and hit the Cobra's face to release the car OR land on the Cobra's back to roll down to the bottom of his tail to trigger the release of the trapped car AND take down the entire Cobra at the same time! Adjust the Cobra's head for different results—increase the level of difficulty and improve launching skills and timing. Cars can also be trapped in the bell tower in the middle of the Cobra's coil. Save friends trapped in the giant Cobra's jaws or the bell tower with the train station themed launcher using skill and timing! Build your own Hot Wheels™ City by connecting other City play sets together. City play sets are also compatible with orange track and other sets. Includes one Hot Wheels® vehicle.

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$24.99	\$11.99	1

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# C1817

# Matchbox™ 5 Pack (Assortment) Ages 3Y+

Matchbox<sup>™</sup> 5-Packs make a perfect gift for collectors new and old, hands-on play or party giveaways. Each pack features a set of five Matchbox<sup>™</sup> vehicles loaded with realistic details from the bumper to the fender, like rolling wheels and true-to-life decos. Kids will love coming up with their own adventure stories. Each pack sold separately, subject to availability. Not for use with some Matchbox<sup>™</sup> sets. Colors and decorations may vary.

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$5.49	\$3.49	12



# Barbie

# Bakis

# **FBR37**

# Barbie<sup>®</sup> Fashionistas™ Doll (Assortment) Ages 3Y+

Barbie® Fashionistas™ celebrate diversity with unique fashion dolls that encourage real-world storytelling and open-ended dreams. With a wide variety of skin tones, eye colors, hair colors and textures, body types and fashions, the Fashionistas™ dolls are designed to reflect the world girls see today, offering them infinite ways to play out stories and express their style. Includes Barbie® Fashionistas™ doll wearing fashions and accessories. Each sold separately, subject to availability. Barbie® dolls cannot stand alone. Flat shoes fit dolls with articulated ankles or flat feet. Colors and decorations may vary.

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$9.99	\$4.49	

# FPR57 Barbie® Doll & Car

Ages 3Y+

Barbie® doll can hit the open road in her convertible! The sporty two-seater has wheels that roll to start a story with a simple push. A bright pink color, silvery rims and side view mirrors, decaled headlights and black seats with seatbelts make for a stylish ride any driver would love. Barbie® doll matches her car wearing a colorful floral dress with pink shoes. A trendy pair of sunglasses makes a traffic-stopping accessory for this girl on the go. Young minds can take off and explore all of the roads before them because you can be anything with Barbie®! Includes Barbie® doll wearing fashion and accessories, plus convertible. Doll cannot stand alone. Colors and decorations may vary.

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$19.99	\$9.99	4





# Barbie

# Balie



# FWV25

# Barbie® Doll & Accessories Ages 3Y+

Barbie® doll can take her puppy, and young dreamers, around the world with this travel-themed set. Inspired by Barbie™ Dreamhouse Adventures™, it comes with so many pieces to help imaginations take off -- peek into the everyday life of Barbie® as she embarks on exciting adventures with her family and friends! Barbie® doll has her puppy as a traveling companion and a pink suitcase that opens and closes -- it even has a collapsing handle, just like real luggage! Plus, the travel set includes a sheet of stickers that can be used to decorate the suitcase and document her travels. Fill her suitcase and her pink backpack (already decorated) with travel necessities like a cell phone, eye mask, neck pillow and headphones. Freshen Barbie® doll up at arrival with a toothbrush and toothpaste that fit into her makeup bag. Then put on her sunglasses and head out to capture the sights with her camera. She's ready for adventure in a denim shirtdress with belt detail and trendy sneakers. Curious travelers will love taking her places near and far, letting their minds travel and exploring the world because when a girl plays with Barbie®, she imagines everything she can become! Collect other Barbie® travel dolls and toys to expand the playtime possibilities (each sold separately, subject to availability). Includes Barbie® doll wearing fashion and shoes, plus puppy and carrier, suitcase, backpack, sticker sheet and 10 travel-themed pieces. Doll cannot stand alone. Colors and decorations may vary.

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$19.99	\$8.99	

# **DWJ99**

# Barbie® Beach Doll (Assortment) Ages 3Y+

Barbie® dolls inspire kids to dive right into storytelling! Each doll wears a swimsuit that celebrates today's trends with bright colors and a bold design. Unique looks encourage real-world stories of fun in the sun, water-themed adventures and so much more! Includes doll wearing a swimsuit. Each sold separately, subject to availability. Doll cannot stand alone. Colors and decorations may vary.

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$4.99	\$2.99	6



# GNL82

# Cave Club™ Doll (Assortment) Ages 4Y+





Discover the world of Cave Club™, a land of exploration, adventure and even dinosaurs! Cave Club™ dolls spark epic storytelling adventures with neon-bright hair, prehistoric style and adorable dinosaur pets. Each fearless friend comes with a prehistoric animal pal, comb accessory and play piece themed to their unique personality. With Cave Club™ dolls and toys, imaginations can travel to the dawn of time and discover endless new stories! Kids ages 4 years old and up can play out dinoadventures with their favorite cave kid or collect them all to make history with the whole crew. Each sold separately, subject to availability. Colors and decorations may vary.

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$14.99	\$6.99	4





# 42003

# UNO® Card Game Ages 7Y +

UNO® is the classic and beloved card game that's easy to pick up and impossible to put down! Players take turns matching a card in their hand with the current card shown on top of the deck either by color or number. Special action cards deliver game-changing moments as they each perform a function to help you defeat your opponents. These include Skips, Reverses, Draw Twos, color-changing Wild and Draw Four Wild cards. You'll find 25 of each color (red, green, blue, and yellow), plus the eight Wild cards, inside the 112-card deck. If you can't make a match, you must draw from the central pile! And when you're down to one card, don't forget to shout "UNO!" The first player to rid themselves of all the cards in their hand before their opponents wins. Includes 112 cards and instructions. Colors and decorations may vary.

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$5.99	\$1.49	12

# GDJ88

# Disney Pixar Toy Story 4 UNO® Ages 7Y +

It's the classic card game you know, now with an exciting Disney Pixar Toy Story 4 theme! Based on the highly anticipated family film, this UNO® deck features cards with images of your favorite Toy Story 4 characters, plus the Duke Caboom Wild Card! When played, Duke will "crash" into two other players of your choice. Pick two players, mix their cards together and deal them back out equally to each player. Like the classic UNO®, players take turns matching a card in their hand with the current card shown on top of the deck either by color or number. Score points by being the first to get rid of all the cards in your hand. First player or team to reach 500 wins. When you're down to one card, don't forget to yell "UNO!". Includes 112 cards and instructions. Colors and decorations may vary.

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$5.99	\$1.49	8







# FRM36

# DOS<sup>™</sup> Card Game Ages 7Y +

UNO® has a best friend, DOS™! In this fun card game, two is more important than one, and number matching is king! Just like UNO®, DOS™ involves a race to be the first to get rid of your cards. To start, there are two discard piles between the players. On each player's turn they can discard on either pile with either one or two cards, so if a player has two cards that add up to the number of a card in the center pile, they are able to put down BOTH cards. When you're down to two cards, don't forget to yell "DOS!" The first person to 200 points is the winner! The game includes a 112-card deck plus instructions. For 2 to 4 players. Ages 7 and older. Colors and decorations may vary.

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$5.99	\$1.49	12

# 37092

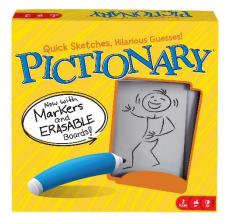
# Kerplunk™ Game Ages 5Y +

KerPlunk!™ is a blast from the past with a cool look and attitude! The object of the game is to skillfully remove the sticks from the tube while dropping the fewest marbles possible. The translucent tube stands upright on a base that contains four separate numbered trays. Each player selects a numbered compartment to use throughout the game, and the straws are passed through holes midway of the tube to form a lattice "web." The marbles are then placed in the top of the tube and held in place by the web. Just set it up, start playing and watch out for marbles that go "KerPlunk!" The players must use steady hands and a cool head to remove the sticks from below the marbles. This best game from yester-year is just as much fun today! Share your great memories or start new ones! You and your friends will have a blast playing KerPlunk!™, just don't let the marbles fall! For 2 to 4 players. Colors and decorations may vary.



Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$14.99	\$7.49	2





#### DKD47

# Pictionary® Ages 8Y +

In Pictionary®, the quick-draw family game, count on big laughs as players find out who's an artist and who really isn't! In this game, the guesses can be just as hilarious as the sketches. Players use markers to draw their best rendition of the clue on the card, with a one-minute deadline. Is it an animal? A person? An action? What is that drawing? If team members just aren't getting it, the sketcher can try a different direction. Players take turns drawing, so everyone gets to channel their inner artist! And the laughs just keep coming! Pictionary® includes two erasable markers, erasable boards for drawing and fun clue categories like "Pop Culture." Year after year since 1985, Pictionary® has proven itself to be the ultimate party game! Great for game night for players 8 years and older. Colors and decorations may vary.

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$19.99	\$8.99	

# **BGG15**

# Apples to Apples® Ages 12Y +

It's the game of hilarious comparisons, ready for party play! In each round, a new judge draws a Description Card. You've got to decide which card in your hand matches the Description in play, and hope the judge thinks your card is the best. And with so many cards in this version, it'll never be the same game twice! Features: Filled with surprises and outrageous answers! The judge plays a Green Apple card with a descriptive word on it. From the five red apple cards in your hand, play the one that makes the best combination with the Green Apple card. If the judge likes your combination the best, you keep the Green Apple card. Collect four Green Apple cards to win! Colors and decorations may vary.

Retail Price	Charity Price	Toys
Per Toy	Per Toy	Per Box
\$19.99	\$8.99	4



